

Message Text

LIMITED OFFICIAL USE

PAGE 01 DAMASC 03025 251305Z
ACTION AID-31

INFO OCT-01 ISO-00 EB-08 NEA-11 SSO-00 /051 W
-----112712 251317Z /47
O 251041Z ZFF4
FM AMEMBASSY DAMASCUS
TO SECSTATE WASHDC IMMEDIATE 8169

LIMITED OFFICIAL USE DAMASCUS 3025

FOR: SCHMISSR, SER/COM, FROM RAMSEY

RF: DAMASCUS 2997

E.O.11652: N/A
TAGS: N/A
SUBJECT: IFB 013-2, LOAN 276-K-013

REF: DAMASCUS 2997

1. RE PARA 3 REFTTEL I MET WITH DIRECTOR
GENERAL HILMI FOR
LONG MORNING SESSION THIS MORNING. RESULTS OF OUR MEETING ARE
THE FOLLOWING:

A. SARG CANNOT ACCEPT PROTEST FROM SUBCONTRACTOR BUT ONLY FROM
PRIME BIDDER. COMMENT: HILMI HAS A VERY GOOD POINT HERE BACKED
IT UP BY AN EXAMPLE OF, FOR INSTANCE, MACK MAY HAVE DECIDED
IN ONE OF THE BIDS TO USE FIRESTONE TIRES AND IN ANOTHER OF THE
BIDS TO USE GENERAL
TIRE. WHAT IF EITHER FIRESTONE OR GENERAL
TIRE COMPLAINED THAT THE COMPETITORS PRODUCT WOULD NOT HOLD
THE LOAD?

B. SARG DID REVIEW COMMITTEE DID ITS TECHNICAL EVALUATION OF
OFFERS ON THE BASIS OF INFORMATION SUBMITTED. MACK SUBMITTED
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DEMPSTER CATALOGUE OF 1975 DESCRIBING THE MODEL ECM-17 PROPOSED
AS MEETING IFB SPECIFICATIONS. SPECS DESCRIBED IN THAT
CATALOGUE DO NOT CONFORM WITH IFB SPECIFICATIONS FOR COMPAC-
TION CAPACITY.

C. DR. HELMI FURTHER POINTS OUT THAT IF THE SARG WERE TO

PERMIT MACK TO UPDATE INFORMATION SUBMITTED IN THE ORIGINAL OFFER, HE WOULD HAVE TO ALLOW ALL OTHER BIDDERS TO DO THE SAME OR THROW OUT ALL OFFERS AND START OVER. FURTHERMORE, EVEN IF THE COMMITTEE WERE WILLING TO ACCEPT CLARIFICATION FROM MACK REPEAT MACK FURTHER DESCRIBING THE TECHNICAL SPECIFICATIONS OF THEIR OFFER (DEMPSTER BODY) THE COMMITTEE COULD NEVER ASSURE ITSELF THAT AT THIS JUNCTURE MACK WERE NOT ADDING NEW SPECIFICATIONS TO THE ORIGINAL OFFER. THERE WOULD SEEM TO BE NO WAY FOR MACK TO PROVE THAT THE ORIGINAL OFFER WOULD NOT HAVE BEEN CHANGED.

2. I BELIEVE THE POSITION TAKEN BY AFTOMACHINE IS A VALID ONE, PARTICULARLY SINCE THE LOWEST ORIGINAL BIDDER, GM, WAS NOT ALLOWED TO SUBMIT ADDITIONAL INFORMATION ON ITS ORIGINAL OFFER, I.E., SPARE PARTS DISCOUNT.

3. WOULD APPRECIATE ANY COMMENTS YOU MAY HAVE ON THIS AND REFTEL.
PELLETREAU

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

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